

*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

441 Canton Hwy.  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

May 22, 2019

Busker Communications, Inc  
2567 Athens Hwy  
Gainesville, GA 30507  
Attn: Bobby Busker

Dear Mr. Busker:

This is to advise you that your company has been awarded a contract from our **RFP# P19-02, Data Cabling & Low Voltage Services**. The effective date of this contract is May 22, 2019 and terminates on May 21, 2020. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P19-02.

This award is in accordance with the terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer  
Tim Fleming, Director of Technology Services

**Forsyth County Schools Purchasing Department  
441 Canton Hwy Cumming, GA 30040  
770-781-6603**

**P19-02 Bid Form**

**CAT 6A Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$525.00

Cost for two drops to one location not to exceed 328 ft. \$800.00

Cost for three drops to one location not to exceed 328 ft. \$1,075.00

Cost for four drops to one location not to exceed 328 ft. \$1,350.00

Cost for five drops to one location not to exceed 328 ft. \$1,625.00

Cost for six drops to one location not to exceed 328 ft. \$1,900.00

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$150.00 Each

**CAT 6+ Non-Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$350.00

Cost for two drops to one location not to exceed 328 ft. \$505.00

Cost for three drops to one location not to exceed 328 ft. \$660.00

Cost for four drops to one location not to exceed 328 ft. \$815.00

Cost for five drops to one location not to exceed 328 ft. \$970.00

Cost for six drops to one location not to exceed 328 ft. \$1,125.00

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$150.00 Each

**Forsyth County Schools Purchasing Department**  
**441 Canton Hwy Cumming, GA 30040**  
**770-781-6603**

**TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C**

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<u>Labor Rates:</u>	<u>Normal Time (7-7)</u>	<u>Overtime</u>
Lead Tech	\$ <u>50.00</u>	\$ <u>70.00</u>
Helper	\$ <u>40.00</u>	\$ <u>55.00</u>
Other: <u>N/A</u>	\$ <u>          </u>	\$ <u>          </u>

**Parts and Rental Equipment**

Parts- % Mark-up for Parts  
15 % (One blended rate, no tiers)

Rental Equipment- % Mark-up for Rental Equipment  
15 %

Other (List Below if other costs exists)

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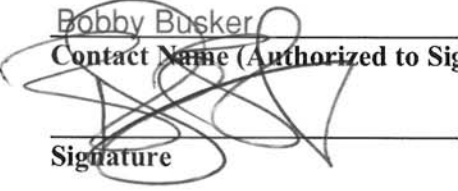
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Busker Communications, Inc

Vendor Name

Bobby Busker

Contact Name (Authorized to Sign)

  
Signature

4/23/2019

Date



*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

441 Canton Hwy.  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

May 22, 2019

CommSouth Group  
1791 West Oak Pkwy, Ste #6  
Marietta, GA 30062  
Attn: Kevin Dorminy

Dear Mr. Dorminy:

This is to advise you that your company has been awarded a contract from our **RFP# P19-02, Data Cabling & Low Voltage Services**. The effective date of this contract is May 22, 2019 and terminates on May 21, 2020. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P19-02.

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If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or [ttryan@forsyth.k12.ga.us](mailto:ttryan@forsyth.k12.ga.us). We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson  
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer  
Tim Fleming, Director of Technology Services

**Forsyth County Schools Purchasing Department  
441 Canton Hwy Cumming, GA 30040  
770-781-6603**

**P19-02 Bid Form**

**CAT 6A Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	<u>\$ 237.50</u>
Cost for two drops to one location not to exceed 328 ft.	<u>\$ 465.35</u>
Cost for three drops to one location not to exceed 328 ft.	<u>\$ 683.60</u>
Cost for four drops to one location not to exceed 328 ft.	<u>\$ 901.80</u>
Cost for five drops to one location not to exceed 328 ft.	<u>\$ 1,120.00</u>
Cost for six drops to one location not to exceed 328 ft.	<u>\$ 1,338.25</u>

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 45.00 per 10' Section

**CAT 6+ Non-Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	<u>\$ 156.10</u>
Cost for two drops to one location not to exceed 328 ft.	<u>\$ 302.60</u>
Cost for three drops to one location not to exceed 328 ft.	<u>\$ 439.45</u>
Cost for four drops to one location not to exceed 328 ft.	<u>\$ 576.30</u>
Cost for five drops to one location not to exceed 328 ft.	<u>\$ 713.15</u>
Cost for six drops to one location not to exceed 328 ft.	<u>\$ 850.00</u>

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 45.00 per 10' Section

**Forsyth County Schools Purchasing Department**  
**441 Canton Hwy Cumming, GA 30040**  
**770-781-6603**

**TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C**

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<b>Labor Rates:</b>	<b>Normal Time (7-7)</b>	<b>Overtime</b>
<b>Lead Tech</b>	<b>\$ <u>41.50</u></b>	<b>\$ <u>60.00</u></b>
<b>Helper</b>	<b>\$ <u>34.50</u></b>	<b>\$ <u>90.00</u></b>
<b>Other: <u>N/A</u></b>	<b>\$ <u>N/A</u></b>	<b>\$ <u>N/A</u></b>

**Parts and Rental Equipment**

**Parts- % Mark-up for Parts**

**15 % (One blended rate, no tiers)**

**Rental Equipment- % Mark-up for Rental Equipment**

**5 %**

**Other (List Below if other costs exists)**

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**CommSouth Group**

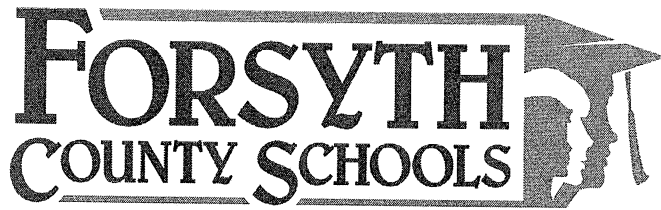
**Vendor Name**

**Kevin Dorman**

**Contact Name (Authorized to Sign)**

**[Signature]**  
**Signature**

**4/22/19**  
**Date**



*Quality Learning and Superior Performance for All*

## PURCHASING DEPARTMENT

441 Canton Hwy.  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

May 22, 2019

Customer 1<sup>st</sup> Communications LLC.  
5555 Oakbrook Pkwy.  
Building 100, Suite 175  
Norcross, GA 30093  
Attn: Glenn Rudh

Dear Mr. Rudh:

This is to advise you that your company has been awarded a contract from our **RFP# P19-02, Data Cabling & Low Voltage Services**. The effective date of this contract is May 22, 2019 and terminates on May 21, 2020. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P19-02.

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Sincerely,

Brad Richardson  
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer  
Tim Fleming, Director of Technology Services

**Forsyth County Schools Purchasing Department  
441 Canton Hwy Cumming, GA 30040  
770-781-6603**

**P19-02 Bid Form**

**CAT 6A Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$ 361.15

Cost for two drops to one location not to exceed 328 ft. \$ 667.30

Cost for three drops to one location not to exceed 328 ft. \$ 973.46

Cost for four drops to one location not to exceed 328 ft. \$ 1,279.61

Cost for five drops to one location not to exceed 328 ft. \$ 1,585.76

Cost for six drops to one location not to exceed 328 ft. \$ 1,891.91

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 1,247.40 Each

**CAT 6+ Non-Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$ 229.82

Cost for two drops to one location not to exceed 328 ft. \$ 404.64

Cost for three drops to one location not to exceed 328 ft. \$ 579.47

Cost for four drops to one location not to exceed 328 ft. \$ 754.29

Cost for five drops to one location not to exceed 328 ft. \$ 929.11

Cost for six drops to one location not to exceed 328 ft. \$ 1,103.93

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 1,247.40 Each

**Forsyth County Schools Purchasing Department**  
**441 Canton Hwy Cumming, GA 30040**  
**770-781-6603**

**TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C**

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<b>Labor Rates:</b>	<b>Normal Time (7-7)</b>	<b>Overtime</b>
<b>Lead Tech</b>	\$ <u>85.00</u>	\$ <u>127.50</u>
<b>Helper</b>	\$ <u>65.00</u>	\$ <u>97.50</u>
<b>Other:</b> _____	\$ _____	\$ _____

**Parts and Rental Equipment**

**Parts- % Mark-up for Parts**

10 % (One blended rate, no tiers)

**Rental Equipment- % Mark-up for Rental Equipment**

5 %

**Other (List Below if other costs exists)**

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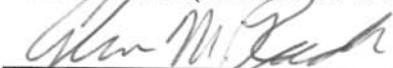
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Customer 1st Communications, LLC

**Vendor Name**

Glenn Rudh

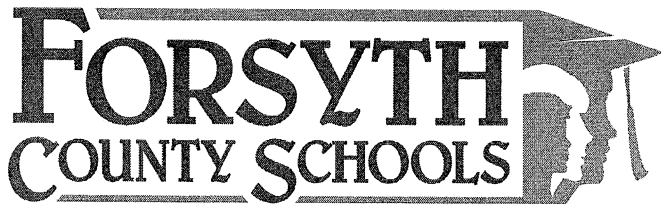
**Contact Name (Authorized to Sign)**



**Signature**

4/23/2019

**Date**



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## PURCHASING DEPARTMENT

441 Canton Hwy.  
Phone: 770-781-6603

Cumming, GA 30040  
Fax: 770-888-0222

May 22, 2019

Tech Optics Inc.  
463 Bankhead Hwy  
Winder, GA 30680  
Attn: Terry Maynard

Dear Mr. Maynard:

This is to advise you that your company has been awarded a contract from our **RFP# P19-02, Data Cabling & Low Voltage Services**. The effective date of this contract is May 22, 2019 and terminates on May 21, 2020. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P19-02.

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Sincerely,

Brad Richardson  
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer  
Tim Fleming, Director of Technology Services

**Forsyth County Schools Purchasing Department  
441 Canton Hwy Cumming, GA 30040  
770-781-6603**

**P19-02 Bid Form**

**CAT 6A Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ <u>\$275.52</u>
Cost for two drops to one location not to exceed 328 ft.	\$ <u>\$496.04</u>
Cost for three drops to one location not to exceed 328 ft.	\$ <u>\$726.56</u>
Cost for four drops to one location not to exceed 328 ft.	\$ <u>\$952.08</u>
Cost for five drops to one location not to exceed 328 ft.	\$ <u>\$1202.60</u>
Cost for six drops to one location not to exceed 328 ft.	\$ <u>\$1403.12</u>

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ \$58.14 Each

**CAT 6+ Non-Bonded**

**FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)**

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ <u>\$152.10</u>
Cost for two drops to one location not to exceed 328 ft.	\$ <u>\$249.20</u>
Cost for three drops to one location not to exceed 328 ft.	\$ <u>\$326.30</u>
Cost for four drops to one location not to exceed 328 ft.	\$ <u>\$413.40</u>
Cost for five drops to one location not to exceed 328 ft.	\$ <u>\$573.00</u>
Cost for six drops to one location not to exceed 328 ft.	\$ <u>\$662.60</u>

**Optional and if Applicable:** Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ \$58.14 Each

**Forsyth County Schools Purchasing Department**  
**441 Canton Hwy Cumming, GA 30040**  
**770-781-6603**

**TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C**

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<u>Labor Rates:</u>	<u>Normal Time (7-7)</u>	<u>Overtime</u>
Lead Tech	\$ <u>52.00</u>	\$ <u>52.00</u>
Helper	\$ <u>38.00</u>	\$ <u>38.00</u>
Other: <u>N/A</u>	\$ <u>N/A</u>	\$ <u>N/A</u>

**Parts and Rental Equipment**

**Parts- % Mark-up for Parts**

10%            % (One blended rate, no tiers)

**Rental Equipment- % Mark-up for Rental Equipment**

10%            %

**Other (List Below if other costs exists)**

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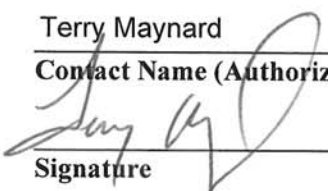
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TechOptics, Inc.

**Vendor Name**

Terry Maynard

**Contact Name (Authorized to Sign)**

  
**Signature**

April 11, 2019

**Date**